

Andrew T. Peterson

248-555-6480 | Troy, Michigan | atpeterson@email.com | [View My LinkedIn Profile](#)

CFO | CONTROLLER | ACCOUNTING MANAGER

Multi-entity CFO with over eight years of leadership in finance and accounting with a rapidly growing, global company. Strong and consistent record of driving profit improvements and cost reduction. Big picture thinker who can streamline functions and improve processes. Expertise includes:

Strategic Financial Planning
International Accounting Oversight
Start Up & High Growth Companies
P&L Management

Mergers & Acquisitions (M&A)
Acquisition Integration
Joint Ventures
Multinational Legal Compliance

PROFESSIONAL EXPERIENCE

A²Z GROUP • Global

2010 – Present

A \$380M, global provider of engineering services for the automotive, telecommunications, and aerospace industries.

Recruited to establish North American division's *first* administrative, HR, and financial processes as division grew from 45 to 450 employees. Promoted through positions of increasing responsibility – providing financial leadership to navigate rapid growth and multiple acquisitions in the US, Canada, Mexico, and Australia.

Chief Financial Officer (CFO) (promotion, 2016 – Present)

Overview: CFO for five international entities; board member for three entities; Corporate Officer for four entities.

Lead all financial operations and P&L for five international entities generating \$80M revenue annually. Manage a \$55M expense budget. Lead a team of six at 15 locations in four countries. Oversee financial planning and analysis, financial stability, international accounting, overhead cost control, mergers and acquisitions, risk management, and legal/tax compliance in four countries. 401k plan fiduciary.

- Established structures to enable company growth and expansion into Canada, Mexico, and Australia.
- Played a key role in tripling revenue for the US operation from \$20M to \$60M.
- Improved employee utilization from 65% to 85% through restructuring and rightsizing – increasing profits from a \$-100K/month *loss* to \$+200K/month and maintaining a 15-20% monthly profit margin.
- Initiated a restructuring that brought the business unit to 10% profit worldwide.
- Negotiated a self-insured medical plan that saved over \$500K in three years on a \$1.5M annual plan.
- Integrated tools, processes, and staff for the US and Canadian entities during a joint venture (JV).

Managing Director & Officer – A²Z North America & A²Z Communications (promotion, 2012 – 2016)

Overview: Director and Officer for two international entities.

Led financial management and planning for two divisions, including audits, collections, forecasting, cash flow, and risk management. Worked with banks to negotiate terms on multi-million dollar bonds. Reviewed contracts to mitigate risk by establishing terms for master service agreements and non-disclosure.

- Led the valuation, due diligence, merger, and subsequent acquisition of the Canada division and ensured a profitable transition.

A²Z GROUP**(continued)****Operations & Accounting Manager – A²Z North America** (promotion, 2011)**Accounting Manager – A²Z North America** (2010)

Led a team of eight, including accounting, facilities, and support staff. Managed HR, insurance, payroll, and compliance. Managed accounting processes, including general ledger, balance sheet preparation, P&L reporting, and shareholder reporting.

- Recruited to establish the *first* administrative, HR, and financial processes for a recent start-up operation in North America.
- Developed a comprehensive human resource strategy for the growing North American division. Wrote an employee handbook and planned salary structure.

GOLDMAN & ASSOCIATES, CPA • Southfield, Michigan**2005 – 2010**

A professional tax and accounting firm.

Staff Accountant

Provided accounting management, payroll processing, and tax preparation services to clients in accordance with GAAP practices.

- Established QuickBooks and C.S Professional Suite accounting software for over 40 small business clients, and conducted user training.
- Converted company database from file to SQL and rebuilt server to support functionality.

EDUCATION & TRAINING

Master of Accounting – Oakland University – Rochester, MI

BS in Finance – University of Michigan – Ann Arbor, MI

Executive Coaching (2 years)

TECHNOLOGY**Microsoft Office**

Word, Excel, Outlook, PowerPoint, OneNote

Accounting Software

QuickBooks (Advanced), C.S. Professional Suite

Business Analytics

Tableau, Microsoft Power BI